



TUGS TOWING & OFFSHORE NEWS SPECIAL “DMT 25 YEARS”

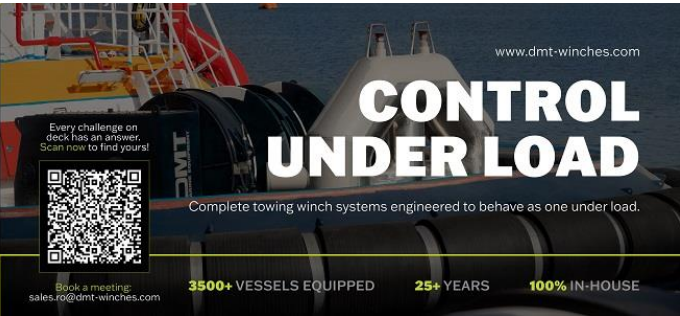
DMT marks 25 years with the opening of its fourth production hall



A €16 million investment in advanced gear manufacturing, machining and testing brings DMT closer to complete in-house production and creates new opportunities within and beyond the maritime industry.



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In September 2026, DMT Marine Equipment welcomed customers, partners, colleagues and friends to Galați, Romania, for *The Reveal*: an anniversary event celebrating 25 years of DMT and the opening of its fourth European production hall.



The event brought together two important sides of the company's story. It looked back at a journey that began in 2001 with a small team working from an office apartment, while also revealing the production capacity, technical expertise and ambitions that will shape DMT's next chapter.

The new facility represents an investment of more than €15 million, bringing DMT's total investment in Romania to approximately €40-45 million. More importantly, it completes a long-term ambition to manufacture, integrate and test the essential components of a winch system within the company's own facilities.



"Now everything can be produced, integrated and tested in Romania," says Piet ter Schure, founder and CEO of DMT Marine Equipment.

Bringing gear production in-house

At the heart of Hall 4 is an advanced CNC manufacturing centre dedicated to producing internal and external gears. Six machines supplied by Gleason support the milling, hobbing, grinding and inspection processes required to manufacture gears with diameters of up to 2.8 metres.

A dedicated measurement room allows DMT to inspect each new gear design for diameter, profile, lead and pitch before series production begins.

For DMT, bringing this process in-house was a significant step. As winch technology evolves towards higher-speed electric motors, the demands placed on gears increase. Precision and quality control become even more important, particularly for equipment operating in demanding offshore and towing conditions.



Producing gears internally gives DMT greater control over quality, delivery times and technical knowledge, while reducing its dependence on external suppliers for one of the most critical components of a winch system.

“My dream was to build all the components, including gears, for winches,” says ter Schure. “It was becoming increasingly difficult to outsource them while maintaining the level of quality we require.”

More than a manufacturing hall



Hall 4 also includes dedicated areas for engineering, assembly and testing of hydraulic and electrical power and control systems.

Among the systems produced and integrated here are hydraulic power units capable of supplying energy to different types of deck machinery, including winches, A-frames, tow pins, and cranes.

The new hall therefore strengthens more than one production process. It connects mechanical manufacturing with automation, hydraulics, electrical engineering and system integration, supporting DMT’s ability to deliver complete, tailor-made deck equipment packages.

Manufacturing a finished winch remains a complex process involving all four production halls in Galați. Steel is cut, formed and welded before moving through CNC machining, milling and drilling. The gears and control systems produced in Hall 4 are then installed and

integrated into the equipment. Finally, the complete unit is tested, painted and prepared for delivery.

Managing this process internally allows DMT to follow each project from the first engineering concept through production, assembly and final testing.

Twenty-five years of steady growth

DMT started in 2001 with a clear focus on delivering high-quality machinery design. As projects became more complex, the company recognised that design expertise alone was not enough. Greater control over production was needed to consistently deliver the quality and reliability expected by shipowners, operators and shipyards.



The company began producing tugboat winches in 2003 and opened its first production hall in Galați in 2011. Further investments followed in engineering facilities, testing capacity and CNC machining.

DMT also expanded internationally, opening service and production operations in key markets. Important milestones included entering the North American market, delivering 68 winches for the Fehmarnbelt infrastructure project, and opening a production and supply facility in China in 2024.

Today, more than 3,500 vessels worldwide are equipped with DMT winches, and the company has grown into an international team of over 500 people.

Capacity for larger projects

The capacity created by Hall 4 will support DMT's plans to manufacture larger and more powerful equipment for offshore and towing applications.



The company can currently produce winches for anchor-handling tugs with bollard pulls of up to 120 tonnes. Future projects, particularly in the floating offshore wind sector, are expected to require even larger vessels and equipment.



DMT is already planning a fifth production hall, expected to be ready in 2028, to support machinery of greater dimensions and further increase its manufacturing capacity.

The company is also contributing to emerging maritime technologies, including wind-assisted propulsion for merchant vessels, by providing automation and control units for sail systems.

New opportunities beyond maritime

The maritime industry remains at the centre of DMT's identity and long-term strategy. However, the production capabilities developed in Hall 4 also open possibilities in other sectors.

The new CNC machinery, gear manufacturing equipment and measurement systems can support industrial projects requiring large, high-precision gears and other complex machined components.



For DMT, this is an opportunity to apply 25 years of engineering and manufacturing experience more broadly, while making full use of the technology, facilities and professional expertise now available in Galați.

Built on trust

The anniversary campaign surrounding *The Reveal* was built around one central idea: **Built on Trust**.

For DMT, trust rests on three foundations: people, knowledge and partnerships.

People bring commitment and practical experience behind every project. Knowledge grows through engineering, production, testing and continuous learning. Partnerships are developed over time by staying close to customers, understanding their challenges and offering support when it matters.

Together, these three elements build trust in the equipment, in the process and in the people responsible for delivering it.



Hall 4 is a physical expression of that philosophy. It gives DMT greater control over the products carrying its name, while creating space for its teams to develop new expertise and take on more demanding projects.



The anniversary marked how far the company has come, but *The Reveal* was equally about what comes next: larger equipment, stronger capabilities, new

markets and many more projects to build together.

Towingline would like to take this opportunity to thank DMT and its employees for their many years of sponsorship support for the Tugs Towing & Offshore Newsletter.

Towingline/Tugs Towing & Offshore News wishing DMT owners and employees many more highly successful years in the near future.



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